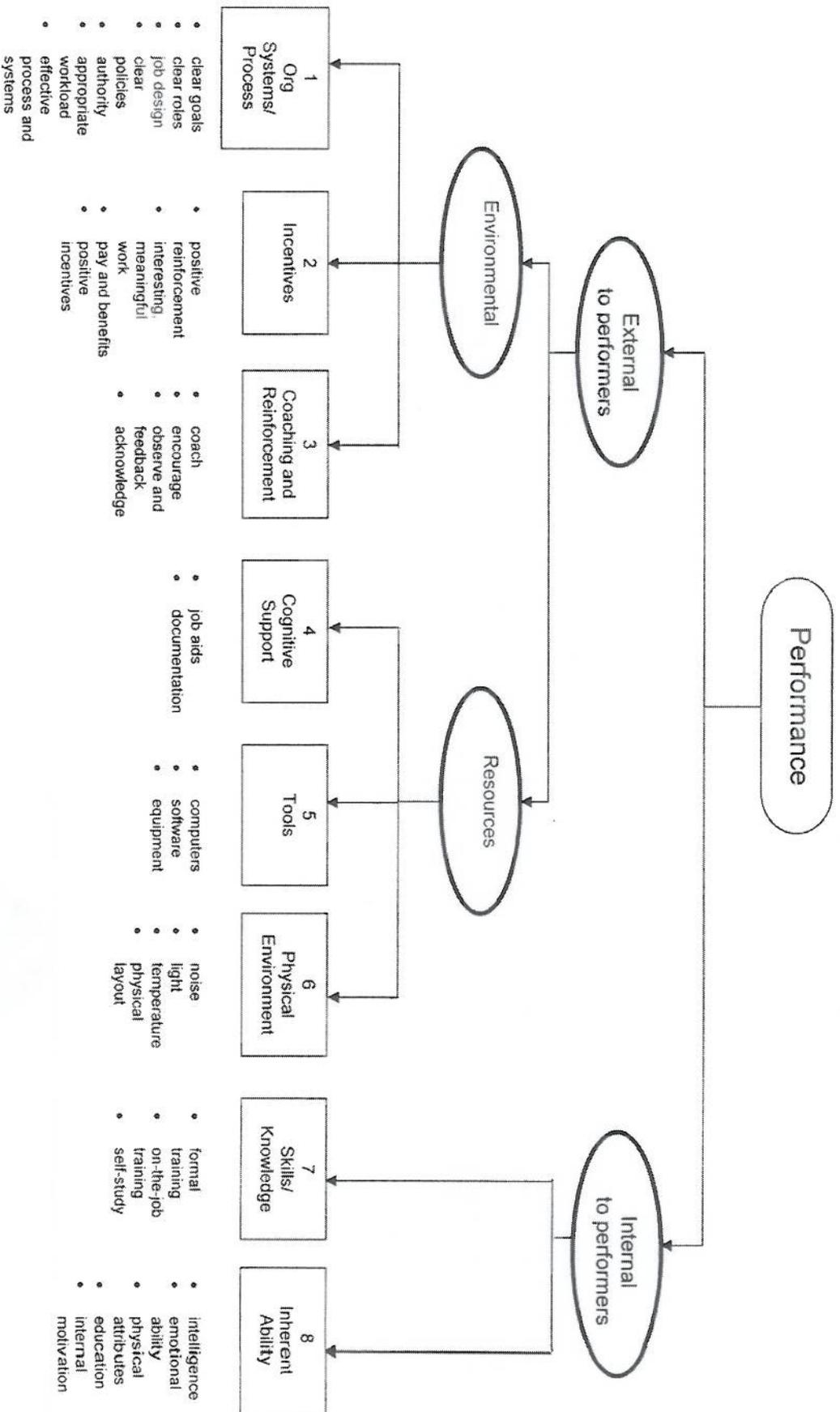


The lack of skills and knowledge is only one of EIGHT possible reasons why your employees may not be performing at a high level.

### CAUSE ANALYSIS MODEL



Source: Adapted from Wile, David, "Why Doers Do", Feb 1996